

Outside Sales Description

- Prospecting for new customers
- Presenting security options to prospective customers
- Developing accurate and detailed quotes for prospective customers
- Following up on pending sales
- Upgrading existing customers with new products and services
- Acting as a brand ambassador at networking functions, expos, and tradeshow

Requirements

- Proficient with mobile technology
- Ability to work independently with minimum supervision
- Teachable
- Detail-oriented
- Goal-oriented
- Clean driving record
- High school degree or equivalent
- Previous outside sales or retail sales service experience is a plus